



# Zach Entwistle

Certified Divorce Real Estate Expert

## *Curriculum Vitae*



Certified Divorce Real Estate Expert handling the sale of real property in Family Law cases. Qualified to act as a neutral third-party real estate broker with training, processes and experience handling the most difficult divorces (including Restraining Orders, and uncooperative spouses with regard to showings or signing paperwork).

Expertise includes selling residential real estate in Pierce County, WA full time since 2003, selling hundreds of homes which in 2018 ranked him at #96 top individual agent in WA State (out of over 41,000 real estate agents). Experience also includes teaching real estate agents how to provide real estate services at a higher level.

### **Key Metrics from Jan 2022 – Dec 2023**

# of Transactions: 80

# of Buyer Transactions: 30

# of Listing Transactions: 50

# of Family Law, Estate, and Conservatorship Transactions: 22

Highest Transaction Price: \$1,950,000

Lowest Transaction Price: \$246,500

Average Transaction Price: \$472,500

Median Days on Market: 6

Average Deviation of List Price to Sales Price: 103.17%

## Education:

- A native of Upstate New York, Mr. Entwistle was educated in the Arlington school district in Lagrangeville, NY
- Undergraduate studies were completed at Syracuse University earning him a Cum Laude Bachelors of Science in Mechanical Engineering and a minor in Policy Studies
- Mr. Entwistle attended basic training at Lackland Air Force Base in San Antonio Texas in 1997 and received his Active Duty commission from the United States Air Force and served with Honor as an Aircraft Maintenance Officer obtaining the rank of Captain
- His Real estate license was obtained in 2003 and his Managing Broker license was completed in 2016
- Completed numerous real estate courses in various subject matter including short sales, foreclosures, property valuation and marketing, 1031 exchanges as well as attending multiple real estate seminars throughout the country
- Mr. Entwistle was selected to attend the inaugural class of the Divorce Real Estate Institute in San Bernardino County, CA where he completed 50 hours of instruction: 10 hours of online training and 40 hours of live training on the nuances of real estate matters in Family law cases as instructed by Court Appointed Real Estate Experts, Family Law Attorneys, Certified Divorce Mortgage Lenders, Commissioners and Judges and has received ongoing monthly trainings over the past 5 years
- Trained in mediation and dissolution mediation from the Center for Dialog in Resolution
- Attended various Tacoma Pierce County Bar Association CLE trainings on topics including: How Changes in the Tax Code affect Family Law Cases and Domestic Violence.
- Taught several Tacoma Pierce County Bar Association CLE trainings on the topic of Real Estate Family Law including on March 17<sup>th</sup>, 2021 and May 18<sup>th</sup>, 2022.

Accomplishments:

- Endorsed since 2011 to provide Residential Real Estate Services to nationally syndicated financial advisor, Dave Ramsey
- 4-year Board Member, Keller Williams Tacoma
- 2015 to 2022—Top 3% Realtor for Keller Williams Worldwide
- Volunteer for Family Law Walk-in Clinic, held by TacomaProBono
- Certified as an Advanced Communicator Bronze by Toastmasters International as well as serving in numerous board positions
- Received Air Force Commendation Medal for service to country
- Earned Eagle Scout Award during High School

Professional Memberships:

National Association of Realtors

Washington State Association of Realtors

Tacoma-Pierce County Association of Realtors

Northwest Multiple Listing Service: NWMLS

Founding Member, Divorce Real Estate Institute

Billing Rates:

Listing Agent Commissions, terms negotiated based on circumstances

Fair Market Valuations, starting at \$450

Expert Witness Testimony, \$350 an hour

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WA State Managing Broker License #: 26435